# AdopTanár

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Az örökbefogadó családok szervezete

While 33% of registered adoptable children in Hungary are over the age of 10, their chances of being adopted diminish as they get older.\*

\*https://www.ksh.hu/stadat\_files/szo/hu/szo0014.html

**Problem** 

The diminished interest is largely due to the perception that they pose more risks and challenges than younger children.

# Insight

However,
opting for a teenager means
not only greater risks\*,
but also greater rewards.

But, how are we supposed to bypass the general risk aversion\*\* that is so deeply grounded into society?

## Idea

Az örökbefogadó családok szervezete, proudly presents AdopTanár. This initiative is a result of our collaboration with Duolingo, the leading educational platform in Hungary\*.

Uniquely, AdopTanár is the very first course that addresses the subject of adoption and its associated challenges in a gamified and interactive way. By building on Duolingo's popularity and reach, we're able to deliver our educational message in a dynamic and engaging manner. This approach ensures that our message stands out, making a lasting impact without the fear of being drowned out in the media noise.

\*https://www.statista.com/statistics/1237621/hungary-most-download ed-education-apps/



## **How it works**

In the upcoming update to Duolingo's course offerings, users will discover the introduction of AdopTanár, put between their Math and Music courses. Using modules, Duolingo's milestone model, we're handed the perfect platform to provide users an extensive understanding of adoption, covering the crucial stages of a child's life.

Here's comes the twist.

As users advance to higher stages/ older ages, they'll encounter more challenging tasks which, upon completion, mean more gems than previous ones and custom badges. This mechanism not only motivates users to delve deeper into the subject matter, but it also offers a tangible affirmation that greater challenges do pay off.





I don't think that I've ever learned so much about adoption, if it wasn't for this campaign.

**FEMINA** 





Contrary to the topic's difficult nature, the execution is really engaging. Well done!



When it comes to adoption we often think about babies, when in reality teens also long for love and certainty.

**GLAMOUR** 

The green owl's mocking us has got replaced with compassion. A quite unexpected, but very welcomed twist.

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## **Orchestration**

#### **Teaser**

We're joining forces
with well-known influencers
who have demonstrated
their compassion towards
orphanage children
in the past, including
Osváth Zsolt, Fancsikai Eszter,
and Jólvanezígy.

These carefully chosen influencers will generate the buzz for AdopTanár by subtly promoting it across their social media channels, consequently reaching a wide audience.

#### Launch

Once we've built up the buzz around the new course, users will get a notification in Duolingo's familiar voice, letting them know the course is now available.

At the same time, as everyone can start accessing the update, our influencers will team up with experts to talk about the subject. The goal is to slowly change attitudes about adopting older children, making it more accepted and understood.

#### **Engagement**

As users progress through specific modules and improve their understanding of the topic, they'll receive invitations via phone notifications to participate in events and roundtable discussions.

These activities are designed to help them learn even more and get more involved with the subject.

And, most importantly act as catalyst for discussion on a society level.

## **Summary**

### The problem

The idea

The diminished interest in them is largely due to the perception that they pose more risks than younger children.

We present AdopTanár, a unique initiative with Duolingo. Creating the very first course that addresses the subject of adoption and its associated challenges in a gamified and interactive way.



now

#### Hoot, hoot! Exciting news!

Our new course on adoption, AdopTanár, has just landed in your Duolingo nest. Flutter over and start your first lesson today!

## The insight

Why it works

Opting for a teenager means not only greater risks, but also greater rewards. By building on Duolingo's popularity and reach, we're able to deliver our educational message in a dynamic and engaging manner. This approach ensures that our message stands out, making a lasting impact without the fear of being drowned out in the media noise.